



# Connector Skills-Matching Tool

The Canadian Supply Chain Sector Council's Connector tool provides information to users about supply chain occupations. Its assessments – in seven industry-knowledge skill areas and six essential skills – then enable users to compare their skills with what's required to do the jobs that interest them. It generates a customized learning plan and activities users can do to improve their skills. Finally, Connector links people to information about education and training available across Canada to further build skills where gaps were identified.

This case study looks at one way that Connector has been put to use in a Canadian workplace.

---

## Case Study: LifeMark Health

### The Challenge?

At least some distribution centres and warehouses across Canada are dealing with trained-worker shortages. Getting more people on board is a focus for these employers.

### LifeMark's Solution

Recognizing that some unemployed people cannot get work because they have little or no work experience, LifeMark Health offers a six-week training program to prepare individuals for entry-level work in a warehouse environment. In addition to teaching material-handling skills, the program helps participants get job-ready, providing tours of local workplaces, assisting them to develop interviewing skills, write résumés, improve essential skills, and allowing them to participate in work-conditioning and work-simulation circuits to enhance training and preparation to compete for employment.

Using the occupational profiles in the Connector tool, the program instructor helps the students understand the skills required for positions such as material handler, order picker, stock clerk, shipper-receiver, storekeeper and expeditor. Having selected a role that seems to best fit an individual's experience and aptitudes, the instructor has the student take assessments related to that role to both confirm the match of person to occupation, and evaluate learning needs.



"Easy-to-use tool, user-friendly guide."

~ Harvey Tanaka  
Instructor  
LifeMark Health\*